



TO: FAJUA CONTRACTED PRODUCERS

Producer Bulletin 2017-2- Fifth Reminder -

FROM: FAJUA MANAGEMENT

RE: EFFECTIVE 10/01/2017 - NEW INFORMATION FOR FAJUA PRODUCERS

The FAJUA is currently working on changing our service provider for all Policy Processing from Blue Cod Technologies to AIPSO. This process involves non-renewing all current policies beginning with **10/01/2017** renewal effective dates. Anything that has a renewal date prior to 10/01/2017 WILL RENEW in the Blue Cod system. On or about **08/15/2017** the first of these letters will be sent to you and your insureds that have October renewal dates. This process will continue for another 12 months as all active policies are rolled off. These policies can be re-written in the new system with our new provider and details on that will follow. The new quoting system WILL BE available soon, however it is ONLY for effective dates beginning 10/01/2017. You will NOT be able to quote anything in the system with an effective date before 10/01/2017. For example: If a potential insured has a cancellation date with their prior carrier on 09/20/2017 they will have to be written in the current Blue Cod quoting system with a 9/20/2017 date.

In Summary:

- If you have a customers with October FAJUA renewal dates coming up, they will start to receive NON-RENEWAL letters in the next 5 – 10 days (in date time order w/ 45 days notice)
- You will be able to start quoting these non-renewals in the new quoting system (Easi via AIPSO) very soon
- You will NOT be able to quote anything in the new system that requires an effective date BEFORE 10/01/2017
- All of your current FAJUA business will continue on with Blue Cod until all non-renewal dates have rolled off. Example: a 9/20/2017 new business policy with Blue Cod will not roll off until 9/20/2018
- All of your current FAJUA business will still be serviced by the staff at Blue Cod (same phone #'s and email addresses) until you re-write them in the new system on their renewal dates.
- All new business after 10/01/2017 will be serviced by AIPSO
- Please call our FAJUA office for questions about the future. The Blue Cod staff should only be contacted for current FAJUA business and new business prior to 10/01/2017
- There will be a WebEx training class scheduled soon for the new quoting system. If you would like to attend the class, please send an email to tzdrazil@fajua.org with (Yes Attend) in the subject line. Please make sure your contact information is in the body of the email. Interested producers will be contacted with specifics and confirmed at a later date.

We are very excited about this change. We think you will be very happy with the new quoting system.

As always, if you have any questions, comments or concerns, please contact the FAJUA office at 850-681-2003.

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